



Junior Solution Pre-sale Engineer

You will be responsible for supporting sales management and customers in establishing, developing and closing business opportunities in the field of Operator solutions, understand briefly telecommunication knowledge, such as: TCP/IP, Wireless knowledge. You will be responsible for all the presale support of products.

Expecting good attitude and strong ability to study, strong logical thinking, and right cooperation spirit.

Main Responsibilities:

- Participation in presale support: including quotation, network design, technical proposal, pre-sale testing support etc.
- Manage all activities and coordinate between Huawei and our service provider accounts. Promote full range of Huawei Technologies solutions to defined customers.
- Produce and deliver formal business proposals and presentations.
- Identify key customer requirements and coordinate with Product Management and Engineering to ensure that these requirements are implemented in the products.
- Create co-operative business plans with service providers and their partners, help to define new business models and support product features.

Requirements:

- Basic knowledge on Wireless networking technologies, e.g. GSM/CDMA, UMTS, LTE.
- Briefly understanding of IP, TX networking
- Ability to understand the customer's needs in order to design the desired solution.
- Minimum of Bachelor degree in telecommunications, computer science or electronics, or relevant majors.
- Collaboration skills with a wide variety of people (product management, engineering, marketing).
- Must welcome challenges.
- Target oriented, and self-motivated.
- Good oral and written communication, interpersonal skills and fluency in English.(Chinese language more welcome)

Location:

Bratislava, Slovakia

What we offer:

We offer you a professional career in the one of the leading multinational telecommunication company, challenging work and competitive salary package. Also you can get a lot of chance to join training to improve yourself.

Interested? Please Contact:

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